



**We listen.**

Regardless of what your job function is these days, one thing is certain: working successfully in your business environment requires a broader and more sophisticated set of skills. We have a team of professionals trained to work in partnership with your business to produce excellent results. We call it The Consultative Approach. This strategy places more emphasis on adding value, building loyal relationships, and increasing your productivity by understanding the complete needs of your business.

**We Prescreen.**

OBP has developed the *Talent Identification Process (TIP®)*\*, a customized, multi-level screening protocol that matches employers to qualified job candidates.

We use the following tools\* to find you the right employee:

- Advertising and Recruiting
- Hiring Events
- Pre-Employment Screening (applications, employment/education verification, reference checking)
- Behavioral-Based Interview
- Skills Assessment
- Drug Testing
- Criminal Background Checks
- Coordination of Employer Interviews

\* These services may require a fee for use.  
Contact the OBP for details.

*“We use our specially developed  
Talent Identification Process®  
to find you the right employee.”*

**We Provide HR Assistance.**

A good Human Resource (HR) system is the very best way to avoid workers compensation claims, reduce absenteeism and turnover, and enhance employee productivity. Our seasoned staff has a combined 75-plus years of experience in HR and business operations. We can help your business with: \*

- HR Department Start-Ups
- New Hire Orientation and Employee Handbooks
- Performance Management and Personnel Records
- Professional Development and Strategic Planning
- Compliance Audits
- Health and Benefits Compensation Studies
- Ethics Policies

**OUR OFFICE IS YOUR OFFICE**

The OBP offers a vast range of business tools for Valley employers at its state-of-the-art facilities, including: \*

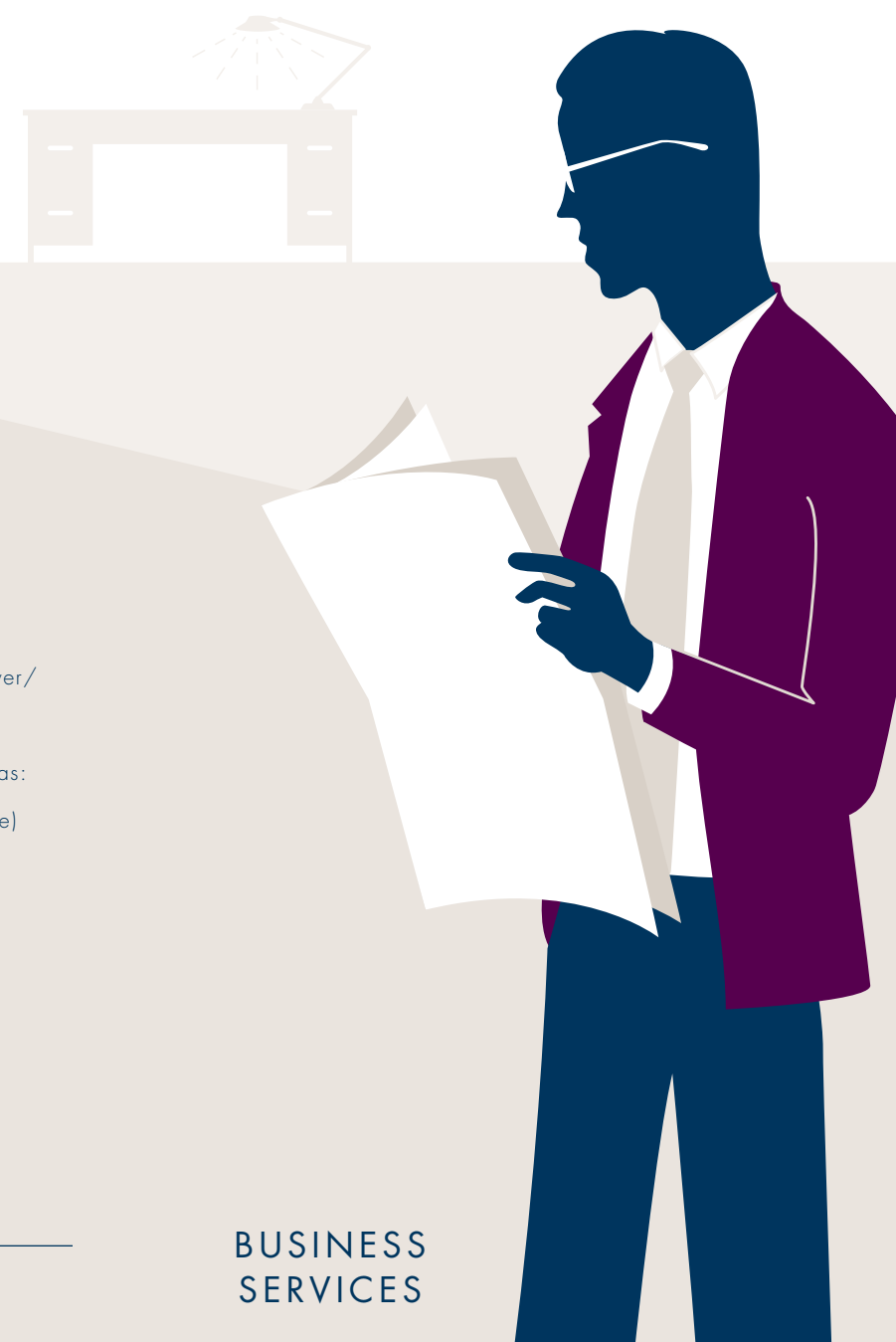
- Large or single-office conference rooms for interviews
- Mobile computer lab
- Business Service center
- Training Labs with and without computer work stations

**CONTACT US:**

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**CALLING ALL BUSINESSES!**

*Workforce Solutions*

Workforce Solutions is the workforce development network for businesses and residents of Hidalgo, Starr and Willacy counties in the Lower Rio Grande Valley. We provide free job orientation, education, training and job placement to job seekers, and prepare them for competitive employment in manufacturing, healthcare, retail, hospitality, business services, homeland security, law enforcement and construction.

*The Office for Business Partnerships*

The Office for Business Partnerships (OBP) is a division of Workforce Solutions. The OBP provides local employers with business consulting services, such as addressing human resource challenges and identifying the skills sets for open positions. These skills sets are then communicated to our recruitment division with the Workforce Centers.

**WHAT WE DO**

We connect businesses with the talent they need and people with the work they want.

**HOW WE DO IT**

*We train.*

To stay competitive, employers need access to talent. We offer skills training to potential employees at our Workforce Centers located throughout our network. Training may also be offered on site at the place of business or with the designated employer selected training provider.

Our training includes:

- *Basic skills classes including Words for Work, Skills Brush-up and GED*
- *Facilitated Workshops in Customer Service Skills and Job Readiness including assistance with résumé writing and interview tips*
- *Occupation Specific Training, through referral to an approved training program, on-the-job training (OJT), and customized training for those who qualify\**

\* The OJT and customized training programs require a 50% employer investment and participants may need to meet minimal eligibility criteria.

*We match the right person to the right employer through a customized, multi-level screening process.*

